

SPRING STYLES

Three fresh looks
for home and table,
plus the ultimate
hostess gifts.



PHOTO: DAVID BAGOSY

GLASSES, \$2, Abbott. LANTERN, \$29.99, BIRD, \$4.99, Winward Silks of Canada. RUNNER, \$30, PLATE, set of three \$30, Candym Enterprises.

the natural home & table

Neutral and nature-inspired products for the home and table are a safe bet for spring and summer assortments because most customers can incorporate this trend into their homes. To add interest and dimension include items with texture: twigs, knits, rough-hewn wood, mesh and mottled pottery. Move the trend into fall by adding accents in warm orange, red, brown and gold tones and subtracting the greens.

ALL PRICES ARE SUGGESTED RETAIL. FOR COMPANY DETAILS, TURN TO SUPPLIER LISTINGS ON PAGE 26.



WIRE & GLASS HURRICANES
Candym Enterprises
Large \$25, Small \$20



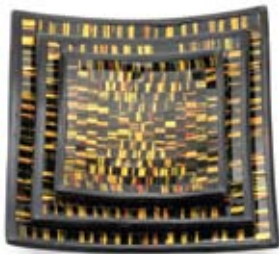
PORCELAIN DINNERWARE
Danesco
16-piece set \$69.99



BIRCH LAMINATE CHARGER
Muti & Co.
\$7.50



FIRE LITE
Design FX
\$38



MOSAIC PLATES
Bayshore Imports
Set of three \$53

F



METAL HURRICANE LANTERN
Winward Silks of Canada
\$24.99



MANGO WOOD BOWLS
All Things Asian
\$11.50 to \$34.95 each



TWIG LANTERN
Indaba Trading
\$62.50



BAMBOO LANTERN
Candym Enterprises
\$40



GREENHOUSE PLATES
Danica Imports
Set of four \$25



FIRE POT
Green Earth Stores
\$39.99

G



HANGING LANTERNS
Muti & Co.
\$23 and \$37

by the sea

Beach-inspired décor and entertaining accessories are warm and relaxing. Mix new products with basics for a soothing selection guaranteed to sail out the door.

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product guide legend

-  Canadian-made
-  Eco-friendly
-  Handmade
-  Organic or natural
-  Cause or charity-related
-  Fairtrade



CABLE-KNIT THROW
18 Karat
\$199.99



PICNIC BASKET
Indaba Trading
\$64



MELAMINE HIGHBALL & GOBLET
Trudeau
\$4.99 each



TABLETOP
Indaba Trading
Placemat \$7, Napkin \$5, Plate \$13



SALT VASE
18 Karat
From \$16



VASES & BOWL
Meyer by Westbrook
\$17.50 to \$60



PINECONE ORNAMENT
18 Karat
\$24



BAMBOO SERVING TRAY
Scantrade International
\$19.99



COTTON CUSHION
Indaba Trading
\$25



WOODEN SIGN
Scantrade International
\$16



QUILTS
Pinnacle Creations
King with two shams \$250



STONEWARE PLATTER
Susan Robertson Pottery
\$40



bold & beautiful accents

Take a walk on the wild side with a vibrant mix of brightly-coloured products. A creative window display of eye-catching reds, yellows and greens will encourage passers-by to come inside for a closer look, at which point you can introduce the play-it-safe decorator to your assortment of natural summer accessories. Within each display, limit patterns to one floral, one polka dot and one stripe with as many doses of solid colours as you like.

ALL PRICES ARE SUGGESTED RETAIL. FOR COMPANY DETAILS, TURN TO SUPPLIER LISTINGS ON PAGE 26.



VASES
The Tate Group
Set of two \$84



QUILTED PILLOW
Abbott
\$40



TRAY WITH BOWL
The Tate Group
\$98



TABLE RUNNER
Danica Imports
\$30



FLATWARE
Danesco
24-piece set \$34.99



EMMA BRIDGEWATER MELAMINE
Wynburn Marketing
From \$10 per piece

Gurgles while it pours!



GURLING WATER JUG
J.L. Bradshaw
\$30



SIDE PLATE
Candym Enterprises
\$7



CUSHIONS
Danica Imports
\$20 to \$30 each



QUILT
H.B. Promotion
King \$172



PORCELAIN DINNERWARE
Danesco
16-piece set \$69.99



CERAMIC BOOT VASE
Axicon World Imports
Set of two \$35

hostess gifts

As customers head to cottages, backyard barbeques and pool parties, make sure they don't arrive empty handed. Here are some of the newest and most novel hostess gifts for spring and summer.

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product guide legend

-  Canadian-made
-  Eco-friendly
-  Handmade
-  Organic or natural
-  Cause or charity-related
-  Fairtrade



ICE COFFEE PRESS
Bodum
\$39.95 US



MEASURING CUPS
Abbott
Set of four \$15



CANAPÉ/DESSERT BOWLS
Danesco
Set of three \$24.99



CORN HOLDERS
MSC International
\$7.99



STUFFED OLIVES
Ta-Ze Olives & Olive Oil
\$13



GOURMET DIP SET
Orange Crate
\$25



HOT PEPPER SAUCE
Summer Kitchen Fine Foods
\$7.99



DEATH SAUCE
Gourmet Chip Enterprises
\$9



THEMENAPS
Pierre Belvedere
16-pack \$8.95



GLOVEABLES
Feel Good Gifts
\$20



LEMONADE MIXES
Mountainview Marketing
\$8.99 each



SWIZZLE STICKS
Mum's Creations
Set of two \$9



supplier listings

A comprehensive listing of advertisers and companies featured in this issue's editorial. For more suppliers, please visit the Canadian Gift & Tableware



18 KARAT ●●●●
Telephone: (888) 849-8811
WWW.EIGHTEENKARAT.COM
Designer, importer and distributor of products for the home and body.

ABBOTT ●●●●●
Telephone: (800) 263-2955
WWW.ABBOTTCOLLECTION.COM
Importer and wholesaler of giftware, glassware, tabletop, garden and home décor.
See our ad on page 52.

ACCENT IMPORTS ●●●●●
Telephone: (905) 474-9834
WWW.ACCENTIMPORTS.CA
Distributor for various brands, including Pine Ridge Art, Nutcracker Designs and Boston Warehouse.

ALL THINGS ASIAN ●●●●
Telephone: (877) 877-7405
WWW.ALLTHINGSASIAN.CA
Wholesaler of eco-friendly, fairtrade and handmade giftware, home décor and stationery.

AMAZING ACCESSORIES ●
Telephone: (416) 767-6240
WWW.AMAZINGACCESSORIES.COM
Designer of fashion jewellery, fashion accessories and gifts.

AMSCAN CANADA ●●
Telephone: (800) 363-6662
WWW.AMSCAN.COM
Manufacturer and distributor of party goods, stationery, gift-wrap, home décor, giftware and tabletop including Grasslands Road.
See our ad on page 47.

ANGLO-CANADIAN HOUSEWARES
Telephone: (877) 264-5649 ●●●●
A division of Breville. Importer and distributor of glassware, tableware, crystal, ceramic giftware, small kitchen appliances, cookware, kitchen accessories and home décor.
See our ads on pages 28 & 43.

AXICON WORLD IMPORTS ●●●
Telephone: (800) 465-5587
WWW.AXICONWORLD.COM
Importer and distributor of giftware, fashion jewellery, and decorative and garden accessories, including the Benaya line of hand-crafted porcelain and ceramic art tiles.

BAYSHORE IMPORTS ●●●●
Telephone: (877) 829-3153
WWW.BAYSHOREIMPORTS.COM
Wholesaler of gifts for the home, self and garden, specializing in hand-crafted items.

BEJEWEL BY TRUDY GALLAGHER
Telephone: (506) 458-2685
WWW.BEJEWEL.CA
Manufacturer and wholesaler of handmade jewellery.
See our ad on page 45.

BIZOUX BIZOUX ●
Telephone: (877) 452-8442
WWW.BIZOUXBIZOUX.COM
Manufacturer of children's clothing, bath robes and patchwork blankets.
See our ad on page 27.

BODUM ●●
Telephone: (212) 367-8844
WWW.BODUM.COM
Kitchenware manufacturer best known for their French coffee presses.

CAMILLA HOUSE IMPORTS ●●●
Telephone: (800) 661-0257
WWW.CAMILLAHOUSE.COM
Wholesaler of garden accessories, furniture, seasonal décor and home décor.
See our ad on page 45.

CANADIAN GIFT & TABLEWARE ASSOCIATION (CGTA)
Telephone: (800) 611-6100
WWW.CGTA.ORG
A not-for-profit association for giftware wholesalers, distributors, manufacturers, importers and exporters. Produces the bi-annual CGTA Gift Show and publishes *Retail News* magazine.
See our ads on pages 4, 13 & 17.

CANADIAN GIFT CONCEPTS
Telephone: (866) 411-1043
WWW.CGCONLINE.CA
Wholesaler of Murano glass jewellery, fashion jewellery, seasonal giftware and novelties.
See our ad on page 51.

CANDYM ENTERPRISES ●●●●
Telephone: (905) 474-1555
WWW.CANDYM.COM
Distributor of branded giftware including Tag, Rosemary & Time, Lady Rosedale, Anna Plush and Urban Rituelle.
See our ad on page 15.

DANESCO ●●
Telephone: (514) 694-9111
WWW.DANESCOINC.COM
Distributor of branded housewares and giftware including OXO Good Grips, Jamie Oliver, BIA Cordon Bleu, Ikko and Cole & Mason.
See our ad on page 30.

DANICA IMPORTS ●●●●
Telephone: (888) 632-6422
WWW.DANICAIMPORTS.COM
Designer, manufacturer and distributor of coordinated table linens, tableware, kitchen textiles, home décor and fashion accessories.

DESIGN FX ●●
Telephone: (800) 859-5081
WWW.DESIGNFX.CA
Importer and distributor of home and garden décor, giftware and jewellery, including Napa Home & Garden.

Association's online Product Locator at www.cgta.org.

PLEASE NOTE THAT INFORMATION IS CORRECT AS OF THE DATE THIS ISSUE WAS PRINTED.

DISTRIBUTION SILVER-ART

Telephone: (888) 381-9590
WWW.SILVERARTINC.COM
Distributor of sterling silver jewellery.
See our ad on page 47.

EACHANORIGINAL DESIGN COMPANY

Telephone: (800) 490-9445
WWW.EACHANORIGINAL.COM
Designer and maker of hand-painted magnets.
See our ad on page 14.

EYE2I

Telephone: (416) 899-4937
WWW.EYE2I.CA
Wholesaler of reading glasses, sunglasses and eyewear accessories.
See our ad on page 14.

FEEL GOOD GIFTS ●●●

Telephone: (800) 370-9303
WWW.FEELGOODGIFTS.CA
Distributor of gift and everyday products including hand-painted stemware, Fuzzy Footies slippers, crystal nail files and hairbrushes.
See our ads on page 48.

FOLIO ARTWEAR DESIGNS

Telephone: (204) 257-2790
WWW.FOLIOARTWEARDESIGNS.COM
Manufacturer of Yakittyaks imprinted apparel.
See our ad on page 47.

GLM

Telephone: (888) 823-7469
WWW.CANADIANGIFTSHOWS.COM
Trade show organizer with events spanning 15 industries in 25 countries, including the Alberta, Vancouver and Montreal gift shows in Canada.
See our ads on pages 8 & 11.

GLUCK LIFESTYLE ●●●

Telephone: (403) 609-9331
WWW.GLUCK.CA
Importer and manufacturer of home décor, housewares, tabletop, pet gifts, novelty items and giftware.

GOURMET CHIP ENTERPRISES ●

Telephone: (866) 414-2447
WWW.GOURMETCHIP.COM
Wholesaler of gourmet chips and hot sauces.
See our ad on page 48.

GRAZE ORGANIC ●

Telephone: (818) 980-3784
WWW.GRAZEORGANIC.COM
Manufacturers of reusable, reclosable snack and sandwich bags.

GREEN EARTH STORES ●●

Telephone: (519) 668-2188
WWW.GREENEARTHSTORES.COM
Retailer and wholesaler of natural and environmentally-friendly products.

Legend

- Tabletop
- Housewares
- Gourmet Food
- Home Décor & Linens
- Outdoor Living & Gardening
- Eco-friendly Products

GROUP OFF SEVEN

WWW.GROUPOFFSEVEN.COM
A collection of giftware companies located in Toronto which coordinate a bi-annual open house for retail buyers in the spring and fall.
See our ad on page 10.

H.B. PROMOTION ●

Telephone: (866) 971-4553
WWW.BRUNELLI.CA
Wholesaler of quilts, duvets and duvet covers, sheet sets, bed and bath carpets, pillows and cushion fillers.

HOFLAND ●

Telephone: (800) 387-6760
WWW.HOFLAND.COM
Wholesaler of giftware, glassware, home décor, accent furniture, candles, ceramics and baskets.
See our ad on page 20.

INDABA TRADING ●●●

Telephone: (800) 746-3222
WWW.INDABATRADING.COM
Designer, importer and wholesaler of home and garden décor, tableware and textiles, candles and accessories, and seasonal decorations.
See our ad on page 26.

ITEMS ●

Telephone: (705) 368-1738
WWW.SPRINGWATERGIFTS.CA
Importer and distributor of giftware, novelties, garden décor, pet products and Canadian-made products.
See our ad on page 46.

J.L. BRADSHAW ●●●

Telephone: (888) 530-0095
WWW.JLBRADSHAW.COM
Distributors of Limoges, Royal Staffordshire, Royal Stafford and more.

JAKEMAN'S MAPLE PRODUCTS ●

Telephone: (800) 382-9795
WWW.THEMAPLESTORE.COM
Manufacturer of Canadian maple syrup souvenirs and giftware.
See our ad on page 47.

JBG INTERNATIONAL

Telephone: (888) 498-4712
Distributor of leather goods including wallets, organizers, bags, fanny packs and backpacks.
See our ad on page 42.

JULIA WEST HOME ●

Telephone: (416) 324-7500
WWW.JULIAWESTHOME.COM
Manufacturer and wholesaler of Canadian-made bedding for adults, kids and dogs.
See our ad on page 9.

"BABY YOUR BABY"
with
THE ORIGINALS
from
"BIZOUX BIZOUX"

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CANADA
WITH LOVE



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www.bizouxbizoux.com
info@bizouxbizoux.com

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OUTSERTS INCLUDED IN THIS ISSUE FROM:

ANDREW COLLETT FINE IMAGES
CANWEST DISTRIBUTORS
FEEL GOOD GIFTS
WIZARD GIFT CORPORATION

legend

- Tabletop
- Housewares
- Gourmet Food
- Home Décor & Linens
- Outdoor Living & Gardening
- Eco-friendly Products

LA VOLTA ACCESSORIES

Telephone: (888) 217-7189
WWW.LAVOLTA-A.COM
Designer and importer of fashion handbags and accessories.
See our ad on page 48.

LINEA ●●●

Telephone: (888) 315-4632
WWW.NEXXT.COM
Designer and distributor of home décor, furniture and wall art from Nexxt, Enigma Home Collection, Foreign Accents and Accents de Ville.

MCKENNA FURNITURE ●●

Telephone: (877) 496-9063
WWW.MCKENNAINC.CA
Importer and distributor of antique reproductions, furniture, glassware and cast iron products.
See our ad on page 16.

MEYER BY WESTBROOK ●●

Telephone: (800) 263-0230
WWW.WESTBROOKFLORAL.COM
Importer of trendy and classic indoor and outdoor home décor.

MIRAGE ●

Telephone: (800) 836-6669
WWW.ECOJOT.COM
Manufacturer of eco-friendly social stationery.

MOUNTAINVIEW MARKETING ●

Telephone: (604) 535-7794
WWW.MOUNTAINVIEWMKTG.CA
Distributor of gifts, gourmet food, toys and Canadian-made products.

MSC INTERNATIONAL ●

Telephone: (888) 603-3023
WWW.MSC-INTERNATIONAL.COM
Housewares manufacturer celebrating 60 years in business.

MUM'S CREATIONS ●●

Telephone: (866) 833-1193
WWW.MUMSCREATIONS.COM
Wholesaler of beaded barware and home décor items hand-crafted in Canada.

MUTI & CO. ●●●

Telephone: (800) 705-2611
WWW.EMUTI.COM
Wholesaler of home furnishings and décor, stemware, tabletop and garden accessories.

OLD COUNTRY DESIGN ●●

Telephone: (888) 212-2110
WWW.OLDCOUNTRYDESIGN.COM
Importer and wholesaler of giftware, home décor, paper products, personal care and candles.

ORANGE CRATE ●

Telephone: (888) 822-7907
WWW.ORANGE-CRATE.COM
Wholesaler and manufacturer of gourmet food.

PARADISE GIFTS

Telephone: (866) 708-7088
WWW.PARADISEGIFTS.COM
Distributor of Paradise Readers, Finders Key Purse and Pria.
See our ad on page 45.

PIERRE BELVEDERE ●●

Telephone: (800) 561-2358
WWW.PIERREBELVEDERE.COM
Distributor of stationery, gift-wrap, party supplies and home accents.

PINNACLE CREATION ●

Telephone: (800) 862-1743
WWW.PINNACLE-CREATIONS.COM
Wholesaler of bedding, gardening accessories, home décor and souvenirs.

POTTERY LANE IMPORTS ●

Telephone: (888) 577-2448
WWW.POTTERYLANEIMPORTS.COM
Wholesaler of jewellery, fashion accessories, furniture, home décor and personal care.

PRINCE LIONHEART ●

Telephone: (705) 428-4365
WWW.PRINCELIONHEART.COM
Manufacturer of toys, nursery items and travel accessories for babies and children.
See our ad on page 7.

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Legend

- Tabletop
- Housewares
- Gourmet Food
- Home Décor & Linens
- Outdoor Living & Gardening
- Eco-friendly Products

REEMKA IMPORTS ●

Telephone: (905) 565-6868
WWW.REEMKAIMPORTS.COM
Importer and wholesaler of home décor and furniture.
See our ad on page 3.

SAMACO TRADING ●●●

Telephone: (800) 263-3093
WWW.SAMACOTRADING.COM
Manufacturer and distributor of general giftware, home and seasonal décor and jewellery.

SCANTRADE INTERNATIONAL ●●●

Telephone: (800) 387-1282
WWW.PREMIER-GIFT.COM
Distributor of branded giftware and tabletop including Two's Company, Dansk Designs, Jason, Cypress Home and La Rochere.

SERACON PRODUCTS ●

Telephone: (800) 465-1818
WWW.ECO-CULTURE.CA
Manufacturer of earth-friendly products for the home, kitchen, body and garden.

STARFRIT GOURMET ●

Telephone: (905) 239-0203
WWW.STARFRITGOURMET.COM
Designer and distributor of kitchen accessories.
See our ad on page 39.

SUMMER KITCHEN FINE FOODS ●

Telephone: (866) 909-9005
WWW.SUMMER-KITCHEN.COM
Manufacturer of gourmet food made from all-natural ingredients.

SUPREME SILVER

Telephone: (866) 671-8194
WWW.SUPREMESILVER.COM
Wholesaler of sterling silver and stainless steel jewellery.
See our ad on page 46.

SUSAN ROBERTSON POTTERY ●

Telephone: (306) 867-8011
WWW.SROBERTSONPOTTERY.COM
Handmade decorative and functional pottery.

TA-ZE OLIVES & OLIVE OIL ●

Telephone: (416) 626-6553
WWW.TA-ZE.CA
Distributor of olive and olive oil products direct from the grower.

THE FLYING ZEBRA ●●

Telephone: (204) 253-8950
WWW.THEFLYINGZEBRA.CA
Wholesaler of products handmade in Canada.
See our ad on page 48.

THE TATE GROUP ●●●

Telephone: (416) 504-8047
WWW.THETATEGROUP.COM
Wholesalers of gifts and homewares, formerly Macfabhome.

THE WEST SIDE STORY

Telephone: (905) 671-3653
WWW.THEWESTSIDESTORY.COM
A collection of giftware companies located north of Toronto which coordinate a bi-annual open house for retail buyers in the spring and fall.
See our ad on page 12.

TIGER CANADA DISTRIBUTION ●●●

Telephone: (866) 909-0823
WWW.TIGER-CANADA.COM
Wholesaler of home appliances, home accents and Asian-inspired tableware.
See our ad on page 46.

TORRE & TAGUS DESIGNS ●●●

Telephone: (800) 423-4417
WWW.TORRETAGUS.COM
Importer of contemporary gifts, housewares and home accents.

TREASURE HUT ●

Telephone: (905) 461-1499
WWW.TREASUREHUTGIFTS.COM
Wholesaler of home décor, linens, giftware and seasonal décor.
See our ad on page 46.

TRIVIA PARTY STARTERS ●

Telephone: (866) 908-5316
WWW.TRIVIAPARTYSTARTERS.COM
Makers of Trivia Cocktail Napkins.

TRUDEAU ●●

Telephone: (800) 878-3328
WWW.TRUDEAU.CA
Leading supplier of kitchenware and tabletop accessories.

UPPER CANADA SOAP & CANDLE MAKERS

Telephone: (800) 548-4097
WWW.UPPERCANADASOAP.COM
Manufacturer and wholesaler of personal care, candles and Danielle compacts and travel totes. Distributor for Nougat.
See our ad on page 19.

WINWARD SILKS OF CANADA ●●

Telephone: (888) 946-9273
WWW.WINWARDSILKS.COM
Leading supplier of permanent botanicals in addition to home accents and holiday décor.

WORLDWIDE HOMEFURNISHINGS ●

Telephone: (866) 660-9957
WWW.WHIONLINE.COM
Importer and distributor of value-driven home accents, décor and furnishings.
See our ad on page 2.

WYNNBURN MARKETING ●

Telephone: (800) 540-3608
WWW.EMMABRIDGewater.CO.UK
Agent for Emma Bridgewater Pottery. ■

RETAIL NEWS RESOURCES

THE MAGAZINE

Published six times a year, *Retail News* is the pre-eminent resource for giftware retailers in Canada, delivering the products, news, advice and stories retailers want to read about. Subscriptions are free for qualified buyers.



THE DIGITAL EDITION

Our digital edition boasts search capabilities, hyperlinks to products, Web sites and suppliers, and a host of other nifty features. Go green and subscribe for free today!



THE E-NEWSLETTER

Delivered every two weeks, *Retail News Now!* provides store owners with the inside track on the latest trends, hottest products and coolest ideas. Every issue includes a topical feature story and information on several new products. Subscribe for free today!



THE STATS

MarketPulse tracks the pulse of giftware retailing by polling store owners on category and procurement trends, in addition to operational topics such as Internet use and trade show attendance.



THE WEB SITE

Our site includes a comprehensive trade show calendar, online database of wholesalers (CGTA Product Locator), merchandising videos, links to past issues and much more.



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